

Release Date: April 18, 2018

Butler Hamilton
Clermont Montgomery
Clinton Preble
Fayette Ross
Franklin Warren
and surrounding counties

LCNB Corp. • P.O. Box 59 • 2 N. Broadway • Lebanon, Ohio 45036 • (800) 344-2265 • www.LCNB.com

First Quarter 2018

**CUSIP 50181P100** 

**NASDAQ: LCNB** 

## LCNB CORP. REPORTS FINANCIAL RESULTS FOR THE THREE MONTHS ENDED MARCH 31, 2018

LEBANON, Ohio--LCNB Corp. ("LCNB") (NASDAQ: LCNB) today announced net income of \$2,713,000 (total basic and diluted earnings per share of \$0.27) for the three months ended March 31, 2018. This compares to net income of \$3,246,000 (total basic and diluted earnings per share of \$0.32) for the same three-month period in 2017. Items significantly affecting net income during the 2018 period were:

- expenses relating to the pending merger with Columbus First Bancorp, Inc. ("Columbus First") totaling \$758,000, and
- a reduction in LCNB's federal tax rate from 34% to 21% as a result of the Tax Cuts and Jobs Act that was signed into law on December 22, 2017.

Commenting on the financial results, LCNB Chief Executive Officer Steve Foster said, "We are pleased to report our financial results for the first quarter 2018, including increased net interest and non-interest income as compared with the first quarter 2017, loan portfolio growth during 2018, and continued excellent credit quality. Net income for the quarter was less than last year due to merger-related expenses for the pending acquisition of Columbus First Bancorp, Inc. Eliminating this item from the income statement produces pro-forma net income of \$3,334,000, which is an \$88,000 increase over the first quarter 2017. In addition, we look forward to finalizing our pending merger with Columbus First and welcoming their shareholders, depositors, and borrowers to LCNB. This acquisition will strengthen our presence in the desirable Columbus, Ohio market area and open up new markets as we provide Columbus First's customers with a broader array of banking and investment services."

Net interest income for the three months ended March 31, 2018 was \$201,000 greater than the comparable period in 2017, primarily due to growth in LCNB's loan portfolio, partially offset by a decrease in average investment securities and a market-driven increase in average rates paid on deposits and short-term borrowings.

The provision for loan losses for the three months ended March 31, 2018 was \$64,000 greater than the comparable period in 2017. Non-accrual loans and loans past due 90 days or more and still accruing interest decreased \$75,000, from \$2,965,000 or 0.35% of total loans at December 31, 2017, to \$2,890,000 or 0.34% of total loans at March 31, 2018.

Non-interest income for the three months ended March 31, 2018 was \$206,000 greater than the comparable periods in 2017 primarily due to increases in fiduciary income and service charges and fees on deposit accounts.

Non-interest expense for the three months ended March 31, 2018 was \$1,581,000 greater than the comparable period in 2017 primarily due to increases in salaries and employee benefits, merger-related expenses, and various expenses related to the new operations center. Merger-related expenses increased due to costs connected to the pending acquisition of Columbus First. Subject to customary regulatory approvals, LCNB and Columbus First shareholder approvals, and other conditions set forth in the definitive merger agreement, this transaction is anticipated to close in the second quarter of 2018.

## **Important Information for Investors and Shareholders:**

This press release does not constitute an offer to sell or the solicitation of an offer to buy securities of LCNB. LCNB filed a registration statement on Form S-4 and other documents regarding the proposed business combination transaction referenced in this press release with the Securities and Exchange Commission ("SEC") to register the shares of LCNB's common stock to be issued to the shareholders of Columbus First. The registration statement included a joint proxy statement/prospectus which was sent to the shareholders of Columbus First and LCNB in advance of respective special meetings of shareholders that will be held to consider the proposed merger. Investors and LCNB and Columbus First shareholders are urged to read the joint proxy statement/prospectus and any other relevant documents to be filed with the SEC in connection with the proposed transaction because they contain important information about LCNB, Columbus First and the proposed transaction. Investors and shareholders may obtain a free copy of these documents through the website maintained by the SEC at www.sec.gov. These documents may also be obtained, without charge, by directing a request to LCNB Corp., Two North Broadway, P.O. Box 59, Lebanon, Ohio 45036: Investor Relations.

LCNB and Columbus First and certain of their directors and executive officers may be deemed to be participants in the solicitation of proxies from the shareholders of LCNB and Columbus First in connection with the proposed merger. Information about the directors and executive officers of LCNB is set forth in the proxy statement for LCNB's 2018 annual meeting of shareholders, as filed with the SEC on Schedule 14A on March 9, 2018. Additional information regarding the interests of those participants and other persons who may be deemed participants in the transaction may be obtained by reading the joint proxy statement/prospectus regarding the proposed merger. Free copies of this document may be obtained as described in the preceding paragraph.



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LCNB Corp. is a financial holding company headquartered in Lebanon, Ohio. Through its subsidiary, LCNB National Bank (the "Bank"), it serves customers and communities in Southwest and South Central Ohio. A financial institution with a long tradition for building strong relationships with customers and communities, the Bank offers convenient banking locations in Butler, Clermont, Clinton, Fayette, Hamilton, Montgomery, Preble, Ross and Warren Counties, Ohio. A commercial loan office is located in Franklin County, Ohio. The Bank continually strives to exceed customer expectations and provides an array of services for all personal and business banking needs including checking, savings, online banking, personal lending, business lending, agricultural lending, business support, deposit and treasury, investment services, trust and IRAs and stock purchases. LCNB Corp. common shares are traded on the NASDAQ Capital Market Exchange® under the symbol "LCNB." Learn more about LCNB Corp. at www.lcnb.com.

Certain statements made in this news release regarding LCNB's financial condition, results of operations, plans, objectives, future performance and business, are "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, Section 21E of the Securities Exchange Act of 1934, as amended, and the Private Securities Litigation Reform Act of 1995. These forward-looking statements are identified by the fact they are not historical facts and include words such as "anticipate", "could", "may", "feel", "expect", "believe", "plan", and similar expressions. Please refer to LCNB's Annual Report on Form 10-K for the year ended December 31, 2016, as well as its other filings with the SEC, for a more detailed discussion of risks, uncertainties and factors that could cause actual results to differ from those discussed in the forward-looking statements.

These forward-looking statements reflect management's current expectations based on all information available to management and its knowledge of LCNB's business and operations. Additionally, LCNB's financial condition, results of operations, plans, objectives, future performance and business are subject to risks and uncertainties that may cause actual results to differ materially. These factors include, but are not limited to:

- 1. the success, impact, and timing of the implementation of LCNB's business strategies;
- 2. LCNB's ability to integrate future acquisitions, including the pending merger with Columbus First, may be unsuccessful, or may be more difficult, time-consuming or costly than expected;
- 3. LCNB's ability to obtain regulatory approvals of the proposed merger of LCNB with Columbus First on the proposed terms and schedule, and approval of the merger by the shareholders of LCNB or Columbus First may be unsuccessful;
- 4. LCNB may incur increased charge-offs in the future;
- 5. LCNB may face competitive loss of customers;
- 6. changes in the interest rate environment may have results on LCNB's operations materially different from those anticipated by LCNB's market risk management functions;
- 7. changes in general economic conditions and increased competition could adversely affect LCNB's operating results;
- 8. changes in other regulations and government policies affecting bank holding companies and their subsidiaries, including changes in monetary policies, could negatively impact LCNB's operating results;
- 9. LCNB may experience difficulties growing loan and deposit balances;
- the current economic environment poses significant challenges for us and could adversely affect our financial condition and results of operations;
- 11. deterioration in the financial condition of the U.S. banking system may impact the valuations of investments LCNB has made in the securities of other financial institutions resulting in either actual losses or other than temporary impairments on such investments;
- 12. difficulties with technology or data security breaches, including cyberattacks, that could negatively affect LCNB's ability to conduct business and its relationships with customers, vendors, and others; and
- 13. government intervention in the U.S. financial system, including the effects of recent legislative, tax, accounting and regulatory actions and reforms, including the Dodd-Frank Wall Street Reform and Consumer Protection Act (the "Dodd-Frank Act"), the Jumpstart Our Business Startups Act, the Consumer Financial Protection Bureau, the capital ratios of Basel III as adopted by the federal banking authorities, and the Tax Cuts and Jobs Act.

Forward-looking statements made herein reflect management's expectations as of the date such statements are made. Such information is provided to assist shareholders and potential investors in understanding current and anticipated financial operations of LCNB and is included pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. LCNB undertakes no obligation to update any forward-looking statement to reflect events or circumstances that arise after the date such statements are made.



## LCNB Corp. and Subsidiaries Financial Highlights

(Dollars in thousands, except per share amounts)

(Unaudited)

Company Headquarters: 2 N. Broadway P.O. Box 59 Lebanon, OH 45036 (800) 344-2265

Chairman: Stephen P. Wilson

President & CEO: Steve P. Foster

Directors:
Spence S. Cropper,
Steve P. Foster,
William H. Kaufman,
Anne E. Krehbiel,
George L. Leasure,
John H. Kochensparger III Valerie S. Krueckeberg

	Three Months Ended						
	3	/31/2018	12/31/2017	9/30/2017	6/30/2017	3/31/2017	
Condensed Income Statement							
Interest income	\$	11,142	11,610	11,055	10,934	10,864	
Interest expense		954	953	908	861	877	
Net interest income		10,188	10,657	10,147	10,073	9,987	
Provision for loan losses		79	(10)	(12)	222	15	
Net interest income after provision		10,109	10,667	10,159	9,851	9,972	
Non-interest income		2,636	2,579	2,659	2,790	2,430	
Non-interest expense		9,549	8,612	8,672	8,611	7,968	
Income before income taxes		3,196	4,634	4,146	4,030	4,434	
Provision for income taxes		483	1,017	1,040	1,027	1,188	
Net income	\$	2,713	3,617	3,106	3,003	3,246	
Accreted income on acquired loans	\$	96	606	90	180	220	
Tax-equivalent net interest income	\$	10,375	11,062	10,569	10,494	10,410	
Per Share Data							
Dividends per share	\$	0.16	0.16	0.16	0.16	0.16	
Basic earnings per common share	\$	0.27	0.37	0.31	0.30	0.32	
Diluted earnings per common share	\$	0.27	0.36	0.31	0.30	0.32	
Book value per share	\$	14.80	14.99	14.94	14.77	14.52	
Tangible book value per share	\$	11.47	11.64	11.57	11.38	11.11	
Average basic common shares outstanding	10	,020,611	10,013,777	10,008,807	10,004,422	9,995,054	
Average diluted common shares outstanding	10	,028,588	10,020,566	10,015,204	10,011,312	10,002,878	
Shares outstanding at period end		,041,152	10,023,059	10,018,507	10,014,004	10,009,642	
Selected Financial Ratios							
Return on average assets		0.85 %	1.11 %	0.94 %	0.91%	1.01%	
Return on average equity		7.33 %	9.49 %	8.22 %	8.15%	9.10%	
Dividend payout ratio		59.26 %	43.24 %	51.61 %	53.33%	50.00%	
Net interest margin (tax equivalent)		3.59 %	3.73 %	3.52 %	3.50%	3.55%	
Efficiency ratio (tax equivalent)		73.39 %	63.13 %	65.56 %	64.82%	62.06%	
Selected Balance Sheet Items							
Cash and cash equivalents	\$	17,494	25,386	21,203	29,967	33,274	
Investment securities and stock		310,009	317,413	353,634	373,595	371,501	
Loans:							
Commercial and industrial	\$	37,118	36,057	36,049	38,651	40,039	
Commercial, secured by real estate		542,890	527,947	510,158	495,255	475,594	
Residential real estate		246,487	251,582	253,530	258,710	260,853	
Consumer		17,176	17,450	17,956	17,475	17,646	
Agricultural		12,217	15,194	15,677	16,014	15,459	
Other, including deposit overdrafts		506	539	570	547	609	
Deferred net origination costs		263	291	264	281	281	
Loans, gross		856,657	849,060	834,204	826,933	810,481	
Less allowance for loan losses		3,529	3,403	3,407	3,382	3,328	
Loans, net	\$	853,128	845,657	830,797	823,551	807,153	
Total earning assets	\$ 1	,168,204	1,170,700	1,193,648	1,211,096	1,200,544	
Total assets	1	,288,791	1,295,638	1,314,319	1,335,571	1,319,074	
Total deposits	1	,123,463	1,085,821	1,121,523	1,143,920	1,148,198	
Short-term borrowings		0	47,000	30,000	31,712	15,957	



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(Dollars in thousands, except per share amounts)

(Unaudited)

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Anne E. Krehbiel,
George L. Leasure,
John H. Kochensparger III
Valerie S. Krueckeberg

		Three Months Ended						
	3/31/2018	12/31/2017	9/30/2017	6/30/2017	3/31/2017			
Selected Balance Sheet Items, continued	·							
Long-term debt	6,219	303	363	402	480			
Total shareholders' equity	148,584	150,271	149,713	147,927	145,318			
Equity to assets ratio	11.53 %		11.39 %	11.08%	11.02%			
Loans to deposits ratio	76.25 %	78.20 %	74.38 %	72.29%	70.59%			
Tangible common equity (TCE)	\$ 114,801	116,289	115,527	113,542	110,745			
Tangible common assets (TCA)	1,255,008	1,261,656	1,280,133	1,301,186	1,284,501			
TCE/TCA	9.15 %	9.22 %	9.02 %	8.73%	8.62%			
Selected Average Balance Sheet Items								
Cash and cash equivalents	\$ 21,820	18,787	21,609	33,639	26,672			
Investment securities and stock	313,689	332,225	363,039	373,295	366,499			
Loans	\$ 853,152	840,526	824,183	811,186	813,597			
Less allowance for loan losses	3,401	3,407	3,324	3,334	3,557			
Net loans	\$ 849,751	837,119	820,859	807,852	810,040			
Total earning assets	\$ 1,170,708	1,175,180	1,190,860	1,202,129	1,188,383			
Total assets	1,292,375	1,295,293	1,313,476	1,321,442	1,308,591			
Total deposits	1,114,979	1,096,966	1,133,072	1,148,206	1,125,457			
Short-term borrowings	14,086	34,440	17,936	15,030	28,500			
Long-term debt	2,255	323	383	441	537			
Total shareholders' equity	150,058	151,154	150,032	147,826	144,672			
Equity to assets ratio	11.61 %	11.67 %	11.42 %	11.19%	11.06%			
Loans to deposits ratio	76.52 %	76.62 %	72.74 %	70.65%	72.29%			
Asset Quality								
Net charge-offs (recoveries)	\$ (47)	(7)	(36)	168	262			
Other real estate owned	0	0	0	0	0			
Non-accrual loans	2,744	2,965	4,387	3,747	3,869			
Loans past due 90 days or more and still accruing	146	0	95	141	12			
Total nonperforming loans	\$ 2,890	2,965	4,482	3,888	3,881			
Net charge-offs (recoveries) to average loans	(0.02)%	0.00 %	(0.02)%	0.08%	0.13%			
Allowance for loan losses to total loans	0.41 %	0.40 %	0.41 %	0.41%	0.41%			
Nonperforming loans to total loans	0.34 %	0.35 %	0.54 %	0.47%	0.48%			
Nonperforming assets to total assets	0.22 %	0.23 %	0.34 %	0.29%	0.29%			
Assets Under Management								
LCNB Corp. total assets	\$ 1,288,791	1,295,638	1,314,319	1,335,571	1,319,074			
Trust and investments (fair value)	359,766	362,486	326,642	315,450	316,856			
Mortgage loans serviced	90,630	92,818	96,241	98,234	99,324			
Cash management	72,372	84,344	77,780	45,519	29,102			
Brokerage accounts (fair value)	230,168	229,006	219,960	209,019	199,019			
Total assets managed	\$ 2,041,727	2,064,292	2,034,942	2,003,793	1,963,375			
Non-GAAP Financial Measures								
Net income	\$ 2,713	3,617	3,106	3,003	3,246			
Add: merger-related expenses, net of tax	621	87	0	0	0			
Core net income	\$ 3,334	3,704	3,106	3,003	3,246			
Basic core earnings per share	0.33	0.37	0.31	0.30	0.32			
Diluted core earnings per share	0.33	0.37	0.31	0.30	0.32			
Adjusted return on average assets	1.05 %		0.94 %	0.91%	1.01%			
Adjusted return on average equity	9.01 %		8.22 %	8.15%	9.1%			

Transfer Agent and Registrar: Computershare, Inc. Transfer Agent Address: P.O. Box 43078 Providence, RI 02940 Transfer Agent Telephone: (800) 942-5909

Core efficiency ratio (tax equivalent)

66.67~%

62.34 %

65.56 %

64.82%

62.06%